



01/05/2019

MIRRAT 2019 Tariff Review

Dear Terminal User,

In accordance with MIRRAT's section 87B Undertaking with the Australian Competition and Consumer Commission (ACCC) more specifically clause 6 of Schedule 1, the published tariff review process has been completed the outcomes of which will be implemented effective from the 1st of July 2019.

Our pricing model has been developed in consultation with an independent economist. It considers several market forces including, volume forecasts, operational costs, and overheads to calculate a tariff which allows MIRRAT to earn a fair and reasonable rate of return on the significant investment made into developing our Melbourne terminal while providing a sustainable service to the industry.

MIRRAT has a continual focus on cost reduction through leveraging technology and process evolution to maximise value, and while we seek efficiency gains in our operation, fixed costs make up 77% of our total overheads. Since the last rate review (July 2018), we have seen upward pressure to key inputs such as rent, rates, land tax and security which when combined have increased by more than 10% over the past 12 months.

Forecasted volumes are projected to either remain flat or decline for both import and export trades. BMSB measures have created inefficiencies to cargo throughput and provided challenges to our operations, which further exacerbates raising costs and limits our ability to absorb increases internally.

Based on this MIRRAT are purposing an increase to the tariff of 2% for the Stevedore Access Charge (SAC) and 3% for the Facility Access Charge (FAC), Reival and Delivery (R&D) and all other services across our published tariff rates excluding Demurrage which will rise by 4%.

Tariff Increase						
Cargo Type	FAC Increase (%)	FAC Change	SAC Increase (%)	SAC Change	R&D Increase (%)	R&D Change
Wheeled Vehicles	3.0%	\$ 0.10 per cbm	2.0%	\$ 0.27 per unit	3.0%	N/A
BBulk/General	3.0%	\$ 0.21 per r/t	2.0%	\$ 0.08 per r/t	3.0%	\$ 0.16 per r/t

The raise in SAC will recover a 18% increase in costs associated with facilitating stevedore operations, such as equipment and maintenance. FAC will rise to recover an 9% jump in property related costs which represent 54% of total cost. While R&D will increase to recoup rising labor and equipment cost.

A full copy of the tariff schedule containing the purposed increases is available on our website www.mirrat.com.au for review.

Tariff reviews will occur on an annual basis with the next review due May 1st, 2020.

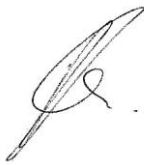
**Melbourne International RoRo &
Automotive Terminal Pty Ltd**
ABN: 43 163 814 364

Webb Dock West
Port Melbourne VIC 3207
www.mirratt.com.au



To honor our commitment to the ACCC's undertaking, MIRRAT, with approval from the ACCC has appointed an Independent Price Expert, Economic Insights Pty Ltd. As per Schedule 1, clause 6 of the Undertaking any person who wishes to dispute the purposed tariffs can do so in accordance with the Price Dispute Resolution Process a copy of which can be found [here](#). Objections with reasoning should be submitted to MIRRAT via email nathan.ullrich@mirrat.com.au and Economic Insights Pty Ltd john@economicinsights.com.au no later than 45 days prior to the end of this financial year.

Regards,



Nathan Ullrich
Managing Director